

Asheville, North Carolina

Financial Statements

Year Ended June 30, 2018



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
The American Chestnut Foundation

We have audited the accompanying financial statements of The American Chestnut Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors The American Chestnut Foundation Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The American Chestnut Foundation as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited The America Chestnut Foundation's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 24, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Asheville, North Carolina October 26, 2018

CARTER, P.C.

Statement of Financial Position June 30, 2018 (With Comparative Totals for 2017)

| | 2018 | 2017 |
|-----------------------------------------|--------------|--------------|
| Assets | | |
| Current assets: | | |
| Cash and equivalents: | | |
| Unrestricted | \$ 815,926 | \$ 1,475,444 |
| Restricted | 218,698 | 161,204 |
| Promises to give | 67,350 | 90,850 |
| Grants receivable | 25,000 | 25,000 |
| Other receivables | 9,567 | 9,857 |
| Inventory | 11,207 | 11,207 |
| Prepaid expenses | 18,086 | 18,940 |
| Total current assets | 1,165,834 | 1,792,502 |
| Investments | 2,946,102 | 2,517,046 |
| Property and equipment | 1,863,307 | 1,834,070 |
| Intangible asset | 13,672 | 14,128 |
| Total assets | \$ 5,988,915 | \$ 6,157,746 |
| Liabilities and net assets | | |
| Current liabilities: | | |
| Current maturities of note payable | \$ 4,447 | \$ 8,126 |
| Accounts payable | 166,412 | 82,629 |
| Accrued expenses | 74,652 | 81,115 |
| Deferred revenue | 1,315 | 895 |
| Chapter funds escrow | 221,431 | 213,691 |
| Total current liabilities | 468,257 | 386,456 |
| Note payable, net of current maturities | | 3,793 |
| Total liabilities | 468,257 | 390,249 |
| Net assets: | | |
| Unrestricted | 4,791,581 | 4,943,025 |
| Temporarily restricted | 701,399 | 795,215 |
| Permanently restricted | 27,678 | 29,257 |
| Total net assets | 5,520,658 | 5,767,497 |
| Total liabilities and net assets | \$ 5,988,915 | \$ 6,157,746 |

Statement of Activities Year Ended June 30, 2018 (With Comparative Totals for 2017)

| D.I. | <u>U</u> : | nrestricted | | mporarily estricted | Permanently Restricted | | 2018 Total | | 2017 Total |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------------|-----------|------------------------|---------------------------|----|---------------------------------------------------------------------------------------------|----|------------------------------------------------------------------------------------------------|
| Public support and revenues Contributions Membership dues Federal grants Investment income Merchandise sales Realized gains (losses) | \$ | 1,197,634 380,915 162,755 202,119 12,056 | \$ | 495,750 | \$ | \$ | 1,693,384 380,915 162,755 202,119 12,056 | \$ | 2,795,877 404,007 58,357 143,553 12,758 |
| on investments Other income Gain on sale of assets Net assets released from restrictions Total public support | | (171,192) 30,577 1,200 589,566 | | (589,566) | | | (171,192) 30,577 1,200 | | 20,054 29,772 35,000 |
| and revenues | | 2,405,630 | | (93,816) | | | 2,311,814 | | 3,499,378 |
| Expenses Program services: | | | | | | | | | |
| External research National office operations Marketing and communications Regional science Education and outreach Chapter and membership Research farm operations Forestry and mine land Total program services | | 430,769 434,035 75,329 798,055 913 221,140 418,139 32,591 2,410,971 | | | | | 430,769 434,035 75,329 798,055 913 221,140 418,139 32,591 2,410,971 | | 312,122 418,119 132,714 596,790 3,832 219,245 421,017 34,197 2,138,036 |
| Supporting services: Management and general Fundraising Total supporting services | | 312,962 51,230 364,192 | | | | _ | 312,962 51,230 364,192 | | 316,964 58,795 375,759 |
| Total expenses | | 2,775,163 | | | | | 2,775,163 | _ | 2,513,795 |
| Increase (decrease) in net assets before net unrealized gains (losses) on investments | | (369,533) | | (93,816) | | | (463,349) | | 985,583 |
| Net unrealized gains (losses) on investments | | 218,089 | | | (1,579) | | 216,510 | _ | 118,623 |
| Increase (decrease) in net assets | | (151,444) | | (93,816) | (1,579) | | (246,839) | | 1,104,206 |
| Net assets, beginning of year | | 4,943,025 | | 795,215 | 29,257 | | 5,767,497 | | 4,663,291 |
| Net assets, end of year | \$ | 4,791,581 | <u>\$</u> | 701,399 | <u>\$ 27,678</u> | \$ | 5,520,658 | \$ | 5,767,497 |

Statement of Functional Expenses Year Ended June 30, 2018 (With Comparative Totals for 2017)

| | Program Services | | | | | |
|-----------------------------------------------|-------------------|-------------------|------------------|-------------------|---------------|--|
| | | National | Marketing | | _ | |
| | External | Office | & Commun- | Regional | Education & | |
| | Research | <u>Operations</u> | ications | Science | Outreach | |
| Salaries and wages | \$ | \$ 355,441 | \$ 51,160 | \$ 255,431 | \$ | |
| Payroll taxes | | 31,379 | 3,653 | 24,388 | | |
| Employees benefits | | 34,901 | 7,550 | 37,097 | | |
| Total salaries and related | | 421,721 | 62,363 | 316,916 | | |
| Grants to others | 422,519 | | | 280,238 | | |
| Direct program expenses | 8,250 | | 1,174 | 21,602 | 189 | |
| Professional & scientific | | | | 30,257 | | |
| Legal & professional | | | | 97,650 | | |
| Office expenses | | | 10,706 | 2,317 | | |
| Telephone | | | | 1,627 | | |
| Postage & shipping | | | 17 | 2,780 | 22 | |
| Insurance | | | | | | |
| Rent | | | | | | |
| Utilities | | | | | | |
| Equipment rental & maintenance | | | | | | |
| Printing & publications | | | 1,039 | | | |
| Travel expenses | | 5,032 | | 26,393 | 83 | |
| Conferences & meetings Chapter dues shares | | | | 2,311 | 619 | |
| Contract labor | | | | 15,683 | | |
| Investment expenses | | | 20 | 201 | | |
| Other expenses | | | 30 | 281 | | |
| Total expenses before interest, | 120 760 | 106 750 | 75.220 | 700.055 | 012 | |
| depreciation, and amortization | 430,769 | 426,753 | 75,329 | 798,055 | 913 | |
| Interest | | | | | | |
| Depreciation and amortization | | 7,282 | | | | |
| Total expenses | <u>\$ 430,769</u> | <u>\$ 434,035</u> | <u>\$ 75,329</u> | <u>\$ 798,055</u> | <u>\$ 913</u> | |

Statement of Functional Expenses (continued) Year Ended June 30, 2018 (With Comparative Totals for 2017)

| | Program Services | | | | | | | |
|---------------------------------|------------------|-----------|----|-----------|----|----------|----|-----------|
| | | | I | Research | | | | Total |
| | Ch | apter & | | Farm | Fo | restry & | | Program |
| | | mbership_ | 0 | perations | | ne Land | | Services |
| | | | | | - | | | |
| Salaries and wages | \$ | 64,179 | \$ | 157,022 | \$ | 22,526 | \$ | 905,759 |
| Payroll taxes | | 4,833 | | 25,934 | | 3,754 | | 93,941 |
| Employees benefits | | 14,865 | | 34,755 | | | _ | 129,168 |
| Total salaries and related | | 83,877 | | 217,711 | | 26,280 | | 1,128,868 |
| Grants to others | | | | | | | | 702,757 |
| Direct program expenses | | 9,300 | | 61,900 | | 2,104 | | 104,519 |
| Professional & scientific | | | | | | | | 30,257 |
| Legal & professional | | | | | | | | 97,650 |
| Office expenses | | 18,012 | | 1,997 | | 96 | | 33,128 |
| Telephone | | | | 3,019 | | 439 | | 5,085 |
| Postage & shipping | | 13,789 | | 5,392 | | 123 | | 22,123 |
| Insurance | | | | 9,723 | | | | 9,723 |
| Rent | | | | | | | | |
| Utilities | | | | 14,348 | | | | 14,348 |
| Equipment rental & maintenance | | | | 24,200 | | | | 24,200 |
| Printing & publications | | 30,767 | | | | | | 31,806 |
| Travel expenses | | | | 559 | | 3,549 | | 35,616 |
| Conferences & meetings | | | | 1,278 | | | | 4,208 |
| Chapter dues shares | | 58,155 | | | | | | 58,155 |
| Contract labor | | 7,240 | | | | | | 22,923 |
| Investment expenses | | | | | | | | |
| Other expenses | | | | | | | _ | 311 |
| Total expenses before interest, | | | | | | | | |
| depreciation, and amortization | | 221,140 | | 340,127 | | 32,591 | | 2,325,677 |
| Interest | | | | 467 | | | | 467 |
| Depreciation and amortization | | | _ | 77,545 | | | _ | 84,827 |
| Total expenses | \$ | 221,140 | \$ | 418,139 | \$ | 32,591 | \$ | 2,410,971 |

Statement of Functional Expenses (continued) Year Ended June 30, 2018 (With Comparative Totals for 2017)

| | Supporting Services | | | | | | | | | |
|---------------------------------|---------------------|---------------------|----|-----------|----|------------------------|----|---------------|----|---------------|
| | | nagement General | ** | ndraising | Su | Total pporting ervices | | 2018 Total | | 2017 Total |
| Salaries and wages | \$ | 66,645 | \$ | 22,215 | \$ | 88,860 | \$ | 994,619 | \$ | 1,026,946 |
| Payroll taxes | | 5,884 | | 1,961 | | 7,845 | | 101,786 | | 108,669 |
| Employees benefits | | 6,544 | | 2,181 | | 8,725 | _ | 137,893 | | 121,315 |
| Total salaries and related | | 79,073 | | 26,357 | | 105,430 | | 1,234,298 | | 1,256,930 |
| Grants to others | | | | | | | | 702,757 | | 470,846 |
| Direct program expenses | | | | | | | | 104,519 | | 76,893 |
| Professional & scientific | | | | | | | | 30,257 | | 37,871 |
| Legal & professional | | 24,009 | | | | 24,009 | | 121,659 | | 69,904 |
| Office expenses | | 20,479 | | 6,223 | | 26,702 | | 59,830 | | 49,573 |
| Telephone | | 7,616 | | 316 | | 7,932 | | 13,017 | | 14,699 |
| Postage & shipping | | 2,116 | | 1,519 | | 3,635 | | 25,758 | | 23,990 |
| Insurance | | 3,638 | | | | 3,638 | | 13,361 | | 16,124 |
| Rent | | 44,208 | | | | 44,208 | | 44,208 | | 47,975 |
| Utilities | | 4,641 | | | | 4,641 | | 18,989 | | 18,596 |
| Equipment rental & maintenance | | | | | | | | 24,200 | | 40,113 |
| Printing & publications | | | | 7,131 | | 7,131 | | 38,937 | | 54,754 |
| Travel expenses | | 34,966 | | 6,750 | | 41,716 | | 77,332 | | 88,194 |
| Conferences & meetings | | 69,537 | | | | 69,537 | | 73,745 | | 60,049 |
| Chapter dues shares | | | | | | | | 58,155 | | 63,518 |
| Contract labor | | | | | | | | 22,923 | | 15,019 |
| Investment expenses | | 19,493 | | | | 19,493 | | 19,493 | | 17,937 |
| Other expenses | | 1,821 | | 2,479 | | 4,300 | _ | 4,611 | | 3,525 |
| Total expenses before interest, | | | | | | | | | | |
| depreciation, and amortization | | 311,597 | | 50,775 | | 362,372 | | 2,688,049 | | 2,426,510 |
| Interest | | | | | | | | 467 | | 3,003 |
| Depreciation and amortization | | 1,365 | | 455 | | 1,820 | | 86,647 | _ | 84,282 |
| Total expenses | <u>\$</u> | 312,962 | \$ | 51,230 | \$ | 364,192 | \$ | 2,775,163 | \$ | 2,513,795 |

Statement of Cash Flows Year Ended June 30, 2018 (With Comparative Totals for 2017)

| | | 2018 | | 2017 |
|------------------------------------------------------------|----|-------------|----|--------------------|
| Cash flows from operating activities | | | | |
| Increase (decrease) in net assets | \$ | (246,839) | \$ | 1,104,206 |
| Adjustments to reconcile changes in net assets to net cash | | | | |
| provided by (used in) operating activities: | | | | |
| Depreciation and amortization | | 86,647 | | 84,282 |
| Donated stock | | (16,869) | | (10,252) |
| Net unrealized gains on investments | | (216,510) | | (118,623) |
| Realized (gains) losses on investments | | 171,192 | | (20,054) |
| Gain on sale of assets | | (1,200) | | (35,000) |
| Working capital changes - sources (uses): | | | | |
| Promises to give | | 23,500 | | (56,016) |
| Grants receivable | | | | 96,281 |
| Other receivables | | 290 | | |
| Prepaid expenses | | 854 | | 25,783 |
| Accounts payable | | 83,783 | | (4,354) |
| Accrued expenses | | (6,463) | | (19,439) |
| Deferred revenue | | 420 | | (280) |
| Chapter funds escrow | | 7,740 | | 15,849 |
| Net cash provided (used) by operating activities | | (113,455) | | 1,062,383 |
| | | | | |
| Cash flows from investing activities | | | | |
| Proceeds from sales of investments | | 719,084 | | 32,153 |
| Proceeds from sales of property and equipment | | 1,200 | | 35,000 |
| Purchase of investments | | (1,085,953) | | (126,198) |
| Purchase of property and equipment | | (115,428) | | (178,911) |
| Net cash used by investing activities | _ | (481,097) | _ | (237 <u>,956</u>) |
| Cash flows from financing activities | | | | |
| Deferred compensation payments | | | | (86,528) |
| Proceeds from line of credit | | | | 250,000 |
| Payments on line of credit | | | | (250,000) |
| Payments on long-term debt | | (7,472) | | (8,309) |
| Net cash used by financing activities | | (7,472) | - | (94,837) |
| The cash asea of intaneing activities | | (7,172) | | (21,031) |
| Net increase (decrease) in cash and equivalents | | (602,024) | | 729,590 |
| Cash and equivalents at beginning of year | | 1,636,648 | | 907,058 |
| Cash and equivalents at end of year | \$ | 1,034,624 | \$ | 1,636,648 |
| Supplemental disclosure of cash flow information | | | | |
| Cash paid for interest | \$ | 467 | \$ | 3,003 |

Notes to Financial Statements June 30, 2018

Note 1 - Summary of Significant Accounting Policies

Organization

The American Chestnut Foundation (the Foundation) was incorporated in June 1983 as a nonprofit corporation. The Foundation conducts research to develop a blight-resistant American chestnut tree for reintroduction back into forest ecosystems within the native range of this species.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Income Tax Status

The Foundation is incorporated as a nonprofit corporation under the laws of the District of Columbia. The Foundation is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. The Foundation qualifies for the charitable contribution deduction under section 170(b)(1)(A) and has been classified as an organization other than a private foundation under section 509(a)(2).

Basis of Presentation

Net assets of the Foundation and changes therein are classified and reported as follows:

- Unrestricted net assets: Net assets that are not subject to donor-imposed stipulations.
- *Temporarily restricted net assets*: Net assets subject to donor-imposed stipulations that will be met either by the actions of the Foundation of the passage of time.
- Permanently restricted net assets: Net assets subject to donor-imposed stipulations that must be maintained permanently. Generally, the donors of these assets permit the Foundation to use all or part of the earnings on the related investments for general or specific purposes.

Basis of Presentation (continued)

Revenues are reported as increases in unrestricted net assets unless the use of the related assets is limited by donor-imposed stipulations. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. Expenses are recorded as decreases in unrestricted net assets. Gains and losses on assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

Donated Assets

Donated materials are recorded as contributions in the accompanying financial statements at their fair value at the date of donation.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, and are performed by people with those skills, and would otherwise be purchased by the Foundation. No amounts have been reflected in the accompanying financial statements for donated services since recognition criteria were not met.

Cash and Equivalents

For purposes of the statement of cash flows, the Foundation considers all unrestricted highly liquid investments with original maturities of three months or less to be cash equivalents. Restricted cash consists of chapter funds held on behalf chapters operating under the nonprofit status of the Foundation.

Promises to Give

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. At June 30, 2018, all promises to give are expected to be collected within one year. An allowance for doubtful accounts has not been established, as management believes that all amounts are collectible.

Grants Receivable

Grants receivable consists of amounts due from grants awarded by governmental agencies but not yet received as of year-end. An allowance for doubtful accounts has not been established, as management believes that all amounts are collectible.

<u>Inventory</u>

Inventory consists of merchandise available for sale on the Foundation's website. Inventories are stated at the lower of cost or market determined by the average cost method.

Investments

Investments in marketable equity securities with readily determinable fair values are stated at fair value. Realized and unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

Investment Income and Gains

Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Fair Value Measurements and Disclosures

The Foundation applies the U.S. GAAP authoritative guidance for *Fair Value Measurements* and *Disclosures*, which defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Assets and liabilities within the hierarchy are based on the lowest (or least observable) input that is significant to the measurement. The Organization's assessment of the significance of an input requires judgment, which may affect the valuation and classification within the fair value hierarchy.

Property and Equipment

All acquisitions of property and equipment in excess of \$5,000 and expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful life of assets are capitalized. Purchased property and equipment are carried at cost.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

| Buildings | 5 - 40 years |
|-------------------------|---------------|
| Building contents | 5 - 25 years |
| Vehicles | 5 - 10 years |
| Recreational facilities | 5 - 30 years |
| Land improvements | 15 - 40 years |

Donated Property and Equipment

Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Those donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Membership Dues

Membership dues are received from members who enroll in or renew an annual membership with the Foundation. Revenue is recognized at the time of receipt.

Federal Grants

Federal grants consist of awards from governmental agencies which are recognized at the time of the award.

Functional Allocation of Expenses

The costs of providing various program and supporting activities are summarized on a functional basis in the statements of activities and functional expenses. Accordingly, all costs have been allocated among the program and supporting services benefitted.

Advertising

Advertising costs are expensed as incurred. For the years ended June 30, 2018 and 2017, costs charged to expense were \$0 and \$231, respectively.

Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Foundation regularly assesses these estimates and, while actual results could differ, management believes that the estimates are reasonable.

Fair Value of Financial Instruments

The fair value of substantially all reported assets and liabilities which represent financial instruments, none of which are held for trading purposes, approximate the carrying values of such amounts.

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class or natural expense classification by function. Such information does not include sufficient detail to constitute a presentation in accordance with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Recently Issued Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2016-02, *Leases* (ASU 2016-02). ASU 2016-02 is intended to improve financial reporting about leasing transactions. The ASU will require a lessee to recognize a lease liability and a right-of-use asset for most leases, including operating leases. The standard will be effective for annual periods ending after December 15, 2019. Early adoption is permitted. The Foundation is in the process of evaluating the effect this guidance will have on its financial statements and related disclosures.

Recently Issued Accounting Pronouncements (continued)

In August 2016, the FASB issued Accounting Standards Update No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 is intended to improve not-for-profit (NFP) financial statements and provide more useful information to donors, grantors, creditors, and other financial statement users. The standard will change the way all NFPs classify net assets and prepare financial statements, and will result in significant changes to financial reporting and disclosures for NFPs. The standard is effective for annual financial statements issued for fiscal years beginning after December 15, 2017 and for interim periods within fiscal years beginning after December 15, 2018.

In November 2016, FASB issued Accounting Standards Update 2016-18, *Restricted Cash*, (ASU 2016-18). ASU 2016-18 is intended to clarify the classification and presentation of restricted cash and cash equivalents in the statement of cash flows. The ASU will require amounts generally described as restricted cash to be included with cash and equivalents on the statement of cash flows. The standard is effective for annual financial statements issued for years beginning after December 15, 2018. This guidance will not impact the presentation of the statement of cash flows.

Note 2 - Restrictions on Assets

Temporarily restricted net assets are available for the following purposes:

| At June 30 | 2018 | 2017 | | |
|-----------------------------------|---------------|---------------|--|--|
| Norcross Wildlife | \$ 564 | \$ 564 | | |
| Manton Foundation | 310 | 9,808 | | |
| Ohrstrom Foundation | | 45,000 | | |
| Delmarva | 1,212 | 1,212 | | |
| Raystown Lake | 5,380 | 5,380 | | |
| Restoration Branches | 4,709 | 4,709 | | |
| Tucker Foundation | 9,699 | 27,000 | | |
| Colcom | 72,448 | 100,000 | | |
| Munson Foundation | 4,043 | 14,000 | | |
| Cole | | 33,039 | | |
| Greenewalt | | 3,349 | | |
| Dorr Foundation | 20,591 | 20,744 | | |
| Shenk Foundation | 6,000 | 3,000 | | |
| Foundation for the Carolinas | 356,882 | 411,560 | | |
| Mellon Foundation | 98,438 | | | |
| Gibbs Foundation | 2,165 | | | |
| Fidelity | 26,608 | | | |
| Promises to give | 67,350 | 90,850 | | |
| Grants receivable | 25,000 | 25,000 | | |
| Temporarily restricted net assets | \$ 701,399 | \$ 795,215 | | |

Note 2 - Restrictions on Assets (continued)

Permanently restricted net assets consist of donated stock, where the same permanent restrictions are imposed on the related income and expense. Permanently restricted net assets totaled \$27,678 and \$29,257 at June 30, 2018 and 2017, respectively.

Note 3 - Receivables

Other receivables consist of the following:

| At June 30 | 2018 | | | | |
|----------------------------------------|----------------------|----|----------------|--|--|
| Other receivables Sales tax receivable | \$ 5,368 4,199 | \$ | 5,140 4,717 | | |
| Other receivables | \$ 9,567 | \$ | 9,857 | | |

Note 4 - Fair Value Measurements

Investments consist of equity investments. The costs of investments and their related carrying value (market) were as follows:

| At June 30 | 20 | 18 | 20 |)17 |
|---------------------------------------------------------------|-----------------|--------------|-------------------------|-------------------------|
| | Market Value | Cost | Market Value | Cost |
| Equity investments: Mutual funds Equition hold at brokerage | \$ 2,918,424 | \$ 2,724,981 | \$ 1,993,251 494,538 | \$ 1,813,543 698,892 |
| Equities held at brokerage Equity securities | 27,678 | 18,753 | <u>29,257</u> | 18,753 |
| Total investments | \$ 2,946,102 | \$ 2,743,734 | \$ 2,517,046 | \$ 2,531,188 |

Investment management fees for the years ended June 30, 2018 and 2017, were \$19,493 and \$17,855, respectively.

Fair values of investments are determined as follows:

Equity Investments

Equity investments consist of daily traded mutual funds stocks. Securities held in daily traded mutual funds corporate stocks are generally valued based on quoted market prices in active markets obtained from exchange or dealer markets for identical assets, and are accordingly categorized as Level 1, with no valuation adjustments applied.

Note 5 - Property and Equipment

A description of property and equipment is as follows:

| At June 30 | | 2018 | | 2017 |
|--------------------------------|----|-----------|----|------------------|
| | | 000000 | 4 | 000000 |
| Land | \$ | 839,853 | \$ | 839,853 |
| Land improvements | | 122,981 | | 122,981 |
| Farm equipment | | 609,008 | | 690,279 |
| Farm buildings | | 887,101 | | 786,304 |
| Office equipment | | 42,125 | | 100,061 |
| Leasehold improvements | | 32,563 | | 32,563 |
| | | 2,533,631 | | 2,572,041 |
| Less, accumulated depreciation | | 670,324 | | 737,971 |
| | _ | | _ | |
| Property and equipment | \$ | 1,863,307 | \$ | <u>1,834,070</u> |

Depreciation expense for the years ended June 30, 2018 and 2017, was \$86,191 and \$83,846, respectively.

Note 6 - Intangible Asset

Intangible asset consists of a trademark purchased by the Foundation at a cost of \$18,232, which is being amortized over its useful life. Accumulated amortization as of June 30, 2018 and 2017, was \$4,560 and \$4,104, respectively. Amortization expense was \$456 for each of the years ended June 30, 2018 and 2017.

Future amortization expense is as follows:

| Years Ending June 30 Amor | |
|-----------------------------------|-----------|
| 2019 | \$ 456 |
| 2020 | 456 |
| 2021 | 456 |
| 2022 | 456 |
| 2023 | 456 |
| Thereafter | 11,392 |
| Total future amortization expense | \$ 13,672 |

Note 7 - Line of Credit

The Foundation maintains a line of credit with maximum borrowings of \$1,000,000 and an interest rate of LIBOR plus 3%. There were no advances on the line of credit during the year ended June 30, 2018, and there were no outstanding balances as of June 30, 2018 and 2017. This line of credit is collateralized by investments.

Note 7 - Line of Credit (continued)

Additionally, the Foundation maintains a line of credit with maximum borrowings of \$300,000 and interest at the prime rate. There were no outstanding balances at June 30, 2018 and 2017. This line of credit is secured by buildings on land owned by the Foundation.

Note 8 - Note Payable

The Foundation has a note payable requiring 120 monthly installments of \$722 including interest at 6%. The note matures in January 2019 and is collateralized by land. The outstanding balance on this note was \$4,447 and \$11,919 at June 30, 2018 and 2017, respectively. The balance of \$4,447 is due during the year ending June 30, 2019.

Note 9 - Lease Commitments

The Foundation leases office space and equipment under non-cancelable operating leases. The leases require various monthly payments and expire through May 2024. Total rent expense for the years ended June 30, 2018 and 2017, was \$58,202 and \$61,048, respectively.

Future minimum payments for the Foundation under all operating leases are as follows:

| Years Ending June 30 | Amount |
|--------------------------------------|---------------|
| 2019 | \$ 65,168 |
| 2020 | 67,152 |
| 2021 | 62,311 |
| 2022 | 59,533 |
| 2023 | 66,500 |
| Thereafter | 60,958 |
| Total future minimum rental payments | \$ 381,622 |

Note 10 - Concentrations of Credit Risk

Uninsured Cash Balances

The Foundation maintains its cash and equivalents at financial institutions that are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2018 and 2017, the uninsured balance was \$753,181 and \$1,180,941, respectively.

Contributions

During the years ended June 30, 2018 and 2017, the Foundation received contributions of \$850,000 and \$1,011,560, respectively, which approximates 34% and 29%, respectively, of the Foundation's total support and revenues from an individual Board member's donor-advised fund.

Note 11 - Retirement Plan

The Foundation participates in a retirement plan for employees who may defer a portion of their compensation. Employees who have served two years are eligible to receive an employer match up to 5% of their salary. Employees who have served eight years and participated in the retirement plan for two years are eligible for an employer match up to the maximum allowable by law. Employer contributions for the years ended June 30, 2018 and 2017, were \$28,606 and \$22,239, respectively.

Note 12 - Income Taxes

Uncertain Tax Positions

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Foundation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions material to the financial statements.

Open Tax Years

The Foundation's Return of Organization Exempt from Income Tax (Form 990) for the fiscal years ended June 30, 2017, 2016, and 2015 are subject to examination by the IRS, generally for three years after they were filed.

Note 13 - Summary Disclosure of Significant Contingencies

Federal and State Assisted Programs

The Foundation has received proceeds from several federal grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

Risk Management

The Foundation is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions, injuries to employees; and natural disasters. The Foundation carries commercial insurance coverage for risks of loss. Claims have not exceeded coverage in any period since inception.

Note 14 - Related Party Transactions

Board members contribute funds to the Foundation in support of its operations. These amounts are discussed in Note 10.

Note 15 - Prior Period Adjustment

During the year ended June 30, 2018, it was discovered that certain amounts were not recognized in the financial statements for the year ended June 30, 2017. As a result, adjustments were made to increase promises to give, contributions, and net assets by \$80,000 from the amounts previously reported for the year ended June 30, 2017.

Note 16 - Subsequent Events

Subsequent events have been evaluated through October 26, 2018, which is the date the financial statements were available to be issued.